

Message Text

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PAGE 01 KIGALI 01184 220546Z
ACTION OPIC-06

INFO OCT-01 AF-10 ISO-00 EB-08 COME-00 TRSE-00 AID-05
L-03 CIAE-00 INR-10 NSAE-00 /043 W
-----027501 222215Z /61
R 200900Z JUL 78
FM AMEMBASSY KIGALI
TO SECSTATE WASHDC 6410

LIMITED OFFICIAL USE KIGALI 1184

FOR OPIC

E.O. 11652: N/A
TAGS: EFIN
SUBJECT: RWANDA TEA

REF: STATE 167631

1. FEARS EXPRESSED REFTEL ARE PRESUMABLY BASED ON ACTUAL EXPERIENCE TO DATE IN BUMPY COURSE OF RWANDA TEA PROJECT DEVELOPMENT AND IMPLEMENTATION. OUR ADVICE WOULD BE TO CONTINUE ANTICIPATING JUST SUCH PROBLEMS -- I.E., POSSIBILITY OCIR WILL PRESS FOR DIVIDENDS OR FOR QUICKER PAYMENTS (WHICH IN LATTER CASE THEY HAVE DONE ALREADY) -- AND THEN TO ADDRESS EACH PROBLEM AS IT ARISES, BASED ON FORMAL AGREEMENTS AND GROWING BODY OF EXPERIENCE IN WORKING TOGETHER TO RESOLVE DIFFERENCES AND MISUNDERSTANDINGS. AS OPIC KNOWS BY NOW (KIGALI 1101), OCIR PAID CONTRIBUTION IT WAS BALKING AT AT TIME OF LESSER MEMO CITED REFTEL. THAT IS FAIRLY TYPICAL PERFORMANCE: TO HOLD OFF AS LONG AS POSSIBLE FULFILLING OBLIGATIONS UNDER MARKETING AGREEMENT, BOTH BECAUSE OF CASH FLOW PROBLEMS AND INEXPERIENCE/SUSPICION/ORNERINESS, BUT TO RESPECT ARRANGEMENT FINALLY.

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2. IN BRIEF, WE DO NOT CONSIDER PROBLEMS CONTINUALLY CROPPING UP BETWEEN SIRT AND OCIR TO BE SYMPTOMS OF STRUCTURAL FLAWS. THEY ARE SOMEWHAT HEIGHTENED VERSION OF NORMAL OPERATIONAL PROBLEMS, TAKING INTO ACCOUNT RWANDAN INEXPERIENCE, AND THEY CAN USUALLY BE RESOLVED BY THE PARTIES THEMSELVES WITHOUT COMPROMISING UNDER-

LYING VIABILITY OF SIRT AND USINE DE THE. FOR ALL
PRACTICAL PURPOSES, OCIR AND RWANDAN TEA INDUSTRY ARE
THE SAME THING. AS PARA-STATAL ENTITY, OCIR CAN BE
HANDICAPPED BY OR BENEFIT FROM ITS TIE TO RWANDAN GOVERN-
MENT. THUS CASH FLOW PROBLEM IS IN SOME MEASURE A
FUNCTION OF GOR POLICY IN ADDITION TO OTHER NORMAL
FACTORS. WE HAVE NO BASIS TO JUDGE WHETHER PROBLEM
WILL DIMINISH WITH TIME, BUT THERE SEEMS TO BE NO
STRUCTURAL REASON WHY IT SHOULD NOT.
CRIGLER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TEA
Control Number: n/a
Copy: SINGLE
Draft Date: 20 jul 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
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Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780302-0465
Format: TEL
From: KIGALI
Handling Restrictions: n/a
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ISecure: 1
Legacy Key: link1978/newtext/t19780736/aaaabdzl.tel
Line Count: 72
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Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
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Original Previous Classification: n/a
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Previous Handling Restrictions: n/a
Reference: 78 STATE 167631
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Review Exemptions: n/a
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SAS ID: 1932811
Secure: OPEN
Status: NATIVE
Subject: RWANDA TEA
TAGS: EFIN
To: STATE
Type: TE
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